### ADVERTISING Features





# Experts in online car sales

#### **Dynamic Inventory**

Dynamic Inventory Advertising sets us apart from other Search Marketing providers. We advertise your inventory exactly as it's shown on your website. Add a new vehicle to your inventory – an ad is created. Sell three cars today? The ads will be removed.

#### Search Marketing

Search Marketing, also known as, PPC or SEM, allows you to purchase ads on the world's biggest search engine, Google. Search Marketing offers great return-on-investment because you only pay when someone clicks on your ad.

Search Marketing amplifies quality traffic and leads to your website and lowers your overall customer acquisition costs with the strongest ROI metrics in automotive marketing.

#### **Google Premier Partner**

As a Google Premier Partner, EDealer is among the top suppliers in North America offering fully managed SEM. Through our partnership, we leverage the knowledge and expertise of the top experts around the world. Stay ahead of the curve by gaining access to the newest features and products offered by Google to fit your marketing and advertising needs.

#### Social Media Marketing

Facebook, who also owns Instagram, is no longer about comments, likes and shares for your Mazda dealership. While these are still important, these platforms now offer highly robust advertising platforms that allow you to drive traffic to your dealership website with creatively compelling ads. Advertising on Facebook and Instagram is a great way to drive traffic to your website from mobile devices and both are also hugely popular platforms amongst growing markets like millennials and women.

#### Facebook Marketplace

As a Facebook Marketplace Inventory Partner, EDealer offers your Mazda dealership the ability to sell used and certified pre-owned inventory on Facebook Marketplace. If your dealership has a Facebook Page, we will syndicate your used & certified pre-owned inventory and list the units on Facebook Marketplace. Each vehicle will appear as a separate listing and include a photo, description, year, make, model, price, mileage, VIN, and the dealership's name and location. You can even communicate with the potential buyers instantaneously, via the Messenger chat.



## ADVERTISING Pricing

Search Engine Marketing -Google/Bing/YouTube True View

23%

Social Media Marketing with Ad Creation - Facebook/Instagram

23%

Programmatic Search and Retargeting

27%

